# Published by San Diego Chapter #4 American Society of Professional Estimators





### February 2015

Volume 13, Issue 7

Estima	ating Ch	allenge	es with
Heavy/	Highway	y/Civil F	<b>Projects</b>

DATE: TUESDAY, FEBRUARY 17, 2015

TIME: 5:00 PM—Registration &

**Social Hour** 

5:45 PM—Announcements,

Pledge of Allegiance, Self-Introductions

6:00 PM—Dinner Service Begins

7:00 PM—Program

#### PROGRAM:

ESTIMATING CHALLENGES WITH HEAVY/ HIGHWAY/CIVIL PROJECTS

#### PRESENTER:

Kurt Hindman—Estimating Manager Flatiron Construction

#### **IN-HOUSE TALK:**

"TRINITY GRADING'S APPROACH TO OPERATIONS & ESTIMATING"

Tim Lackey—President, Trinity Grading

#### **DINNER MEETING VENUE:**

#### **Sheraton La Jolla Hotel**

San Clemente/Tecolote Meeting Rooms (1st floor)
3299 Holiday Court, La Jolla
CLICK HERE FOR DIRECTIONS

COST: \$40 per person

\$25 for full-time students

Cancellations must be received by NOON on Monday, February 23<sup>rd</sup> or no shows will be billed accordingly.

Click here for Dinner Mtg Reservation Policy

**RSVP:** Meredith Stumpo

Turner Construction Co.

858.217.0756; mstumpo@tcco.com

Make your **ENTRÉE CHOICE** when reserving: Chicken Madeira, Flat Iron Steak, Pasta Primavera

## February Program Notes: Estimating Challenges with Heavy/Highway/Civil Projects

Professional estimators work for a variety of companies engaged in construction — construction managers, building contractors, engineering contractors, subcontractors, material or equipment suppliers, designers, and consulting firms. Although the duties and responsibilities, attributes, and overall skill sets of these individuals can be described as similar, each person encounters unique aspects in pursuing their day-to-day activities. Many of those different characteristics relate to their specific discipline, while others arise from conditions inherent in performing the necessary scopes to properly complete their portion of the contract. This month, ASPE San Diego #4 will learn about some of the challenges facing one of the industry's largest heavy/highway/civil organizations.

Tom Zind, a writer for SoftwareAdvice.com, described estimators as the Rodney Dangerfields of construction – they get no respect. However, he did suggest that the economic recovery will provide opportunities for our profession if the U.S. Department of Labor's statistics

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ood afternoon. We are now into the second half of our Fiscal Year. The first half seemed to fly by. I think things have gone pretty well so far and look forward to a busy second half. I would like to thank the Officers and Directors on the current Board for their help and dedication in making the things happen that need to happen.

We had Vince Hundley of SMART Safety Group scheduled to give a presentation at our January Meeting titled "Safety is Everyone's Concern." Unfortunately, we had to cancel the meeting at the last moment due to a lack of participation. This was a little disheartening to me because the Board puts a lot of effort into putting on our Monthly Meetings. Not to mention having to cancel a scheduled speaker who has rearranged their schedule in order to come talk to us. So pressing forward, we have some good meetings scheduled, along with a couple of site tours in the mix. Hope to see many of you in attendance.



Michael Moyers, CPE

#### **Membership Status:**

As of the most recent Chapter Roster issued February 2015 by SBO (Society Business Office), we have a total of 64 members. Currently we have 22 members who are CPE's and one FCPE. As a reminder to all members, if you have changed jobs, are in-between jobs, retired or have had to relocate, please update your status/contact information online at <a href="www.aspenational.org">www.aspenational.org</a>. Remember, to login, your User ID is your membership number, and your default password is your email address. You can also contact your Chapter Membership Chairman for assistance at <a href="michael.moyers@bestinteriors.net">michael.moyers@bestinteriors.net</a>.

Toward the end of last year, I received a new batch of Service/Tenure pins. I would like to congratulate the following members (current and past) for their service to ASPE. For 10 Years of Service - Stephen Hainlin, Jeff Gerardi, and Sean Kabo. For 15 Years of Service - Hendrik Degenaar, Peter Vail, Dennis Ramsey and Louis Farallo. For 20 Years of Service - James Lewis. For 25 Years of Service - Suresh Rayana. For 35 Years of Service - Lyle Willis. And for 40 Years of Service - Laura Parker! I will be presenting these pins at our upcoming meeting on Tuesday, February 17<sup>th</sup>. So if your name is on the aforementioned list, PLEASE PLAN ON ATTENDING THIS MEETING so we as a Chapter can congratulate and applaud you for your service.

#### Certification (CPE):

ASPE Certification is the highest form of professional recognition an individual estimator can receive and is being sought by more construction estimators each and every year. Through its Certification Program, the American Society of Professional Estimators recognizes the estimating proficiency and ethical awareness of the Certified Professional Estimator (CPE). Please see the <a href="https://www.aspenational.org/">attached</a> ASPE Certification Summary to this newsletter for more information or go the National Website at <a href="http://www.aspenational.org/">http://www.aspenational.org/</a> under the Certification tab.

January 10, 2015 was the cut-off date to submit your applications for the Winter Certification Cycle. We had approximately 7 members who submitted their applications for approval this cycle. If you missed the current Cycle, the Summer Cycle starts in July 2015. The last day to submit for this Cycle will be July 10, 2015. Should you have any questions, please contact John Heusner CPE (Chapter 4 Certification Chair) for more information. He can be reached at (760) 444-3319 or <a href="mailto:johnwayneheusner@crbusa.com">johnwayneheusner@crbusa.com</a>.

#### **New Members:**

This month we would like to welcome James Grant of Helix Electric!

#### **Upcoming Events**

- A. For our February meeting, we will have Kurt Hindman of Flatiron Construction giving a presentation on Estimating Challenges with Heavy/Highway/Civil Projects.
- B. For March 2015, we are planning a Contractor Member-Firm Networking event. Details to follow.
- C. For April 2015, we are planning a Site Tour. Details to follow.
- D. Our next Board of Directors Meeting will be Tuesday, February 24, 2015. Details to follow.
- E. The next National Convention and Estimator Summit will be held in San Diego on June 24-28, 2015.

(cont'd on pg 5)

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prove correct in forecasting a 36% increase in the job market. Mr. Zind further offered the following thoughts about the biggest challenges facing construction estimators:

- 1. Finding gaps in an estimate before a project breaks ground.
- 2. Reconciling divergent parts of the bid coming from different divisions or trades.
- 3. Communicating effectively in the field and the office, and acting as a liaison to understand the viewpoints of the two parties.

4. Melding traditional construction principles with emerging tools and technologies such as a multitude of available software for the practitioner.

Several distinctive features associated with engineering projects have significant concerns and cost impacts compared to elements encountered on building projects. Construction managers and general contractors grouse about complicated proposal forms with too many alternates and multiple schedules or attachments. Think about those engineering contractors that routinely deal with bid schedules which involve calculating unit prices for labor, material and equipment for numerous bid items. How much faith does the estimator place in the specified quantities for those bid items?

Most public agencies have strict procedures in accounting for overstated or understated measurements. Another dilemma arises with the task of assessing unknown site conditions. Bidders must perform their own investigations to determine how the topography and its underlying formations may influence the means and methods in prosecuting the work.

We welcome **Kurt Hindman**, **Estimating Manager with Flatiron Construction**, as our principal speaker to tackle this interesting and often perplexing subject. His presentation will cover the following topics:



Flatiron Construction of the completed N. Torrey Pines Dr. bridge just before entering Del Mar



Kurt Hindman

- Overview of Flatiron Construction
- Defining the Estimator and his Role
- Information and Components Required to be Estimated
- The Importance of Material Take-offs including Waste Factors
- Elements of Direct Costs
- Field/Indirect Costs
- Determining the Proper Unit Costs for Bid Items
- Duties of the Chief Estimator
- Bid Day Activities and Requirements
- Common Errors in Estimating Engineering Projects

Prior to Kurt's address, **Tim Lackey with Trinity Grading** will provide a short talk about his company's approach to operations and estimating.

FLATIRON CONSTRUCTION PHOTOS CONTINUED ON PAGE 4.

(cont'd on pg 4)

#### Schedule of Activities for Tuesday, February 17, 2015:

- ► Registration and Social Hour from 5:00 PM to 5:45 PM
- Chapter Announcements, including Pledge of Allegiance and Self-Introductions from 5:45 PM to 6:00 PM
- ▶ Dinner Service at 6:00 PM
- Program will commence at 7:00 PM

The Officers and Directors hope that this new format will help expedite the proceedings and enable an earlier adjournment of the dinner meeting.

San Diego Chapter #4 returns to the Sheraton La Jolla Hotel as the venue for our February gathering. The hotel is located at 3299 Holiday Court in La Jolla, and we will be using the San Clemente/Tecolote meeting rooms on the 1<sup>st</sup> Floor. The most convenient parking can be found in an adjacent lot on the north side of the main building. See attached map showing this parking area just south of La Jolla Village Dr., west of I-5, and east of Villa La Jolla Dr. (enter through back side of Mobil service station located at the southeast corner of La Jolla Village Dr. and Villa La Jolla Dr.). Attendees will have their choice of Chicken Madeira, Flat Iron Steak, or Pasta Primavera at a cost of \$40.00 per person and \$25.00 per student.



Flatiron Construction retrofit for Torrey Pines Bridge

Plan to join us on Tuesday, February 17<sup>th</sup> for what promises to be an excellent program. Invite your colleagues from engineering firms or sitework subcontractors to hear about Kurt Hindman's estimating experiences at Flatiron Construction. Contact Meredith Stumpo with Turner Construction Co. to make your reservation today:

Telephone: (858) 217-0756 Email: mstumpo@tcco.com

# Frank E. Young, FCPE Programs Committee Chair ASPE San Diego Chapter #4



Flatiron Construction concrete apron for Terminal 2 at San Diego International Airport



Flatiron Construction of the concrete apron construction adjacent to the new Landmark Aviation facility (Fleet Base Operator) at San Diego Int'l Airport

FLATIRON CONSTRUCTION PHOTOS CONTINUED ON <u>PAGE 5</u>.

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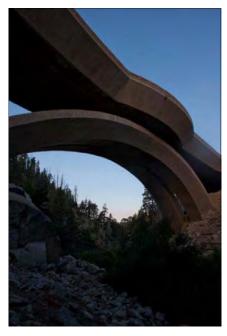
Flatiron Construction for Highway 76 bridge over San Luis Rey River in North County



Flatiron Construction of Big Bear bridge construction



Aerial photo from Flatiron Construction of bridge adjacent to Big Bear Dam



Flatiron Construction of the completed Big Bear Bridge

## President's Message

cont'd from pg 2

For those of you who have thought about becoming more involved in our Chapter, we have a need for a few people to serve on various Committees. If you are interested, please contact me at (858) 737-7316 or email me at <a href="mailto:michael.moyers@bestinteriors.net">michael.moyers@bestinteriors.net</a>.

Michael D. Moyers, CPE
Best Interiors, Inc.
President
ASPE San Diego Chapter #4

# ASK A CPE by John Wayne Heusner, CPE Senior Estimator, CRB Builders



John Heusner CPE

This month's Ask a CPE editorial is entitled "How Employers Benefit from Hiring CPE's for their Estimating Departments."

As Certified Professional Estimators, we personally believe our Certification makes us better at our jobs. We ascribe to high ethical standards. We commit to not working in areas we are not qualified to work in. We have more than five years of experience, so we bring that maturity to the job. We believe we are respected among our peers. We hold each other accountable for our actions. We help each other become better. We support improvements in the profession. We strive for excellence in our work product. We lead the development of new and better tools for our trade.

Guess what? Those are not the things that employers see as of the highest value.

The highest value that Certification brings to our employers is the credibility the initials "CPE" demonstrate on our resume. When a client wants to hire a contractor or a consultant to build his new facility, he is looking at resumes for key employees in their proposals. Alphabet soup behind

the key individuals' names is compelling; is the Senior Manager a CCM? is the Mechanical Engineer a PE? Is the Architect a member of AIA? Is the Estimator a CPE?

You must get the work in order to do the work! The CPE credential helps estimators and their firms achieve that goal. ■

# Meet the New Members of Your Chapter ... Focus on JENNA SWIECKI, E Cost Manager—Cumming



Jenna Swiecki, E

Jenna Swiecki was born and raised in central Illinois. She earned a B.S. degree in General Engineering, with a secondary concentration in Construction, from the University of Illinois at Urbana-Champaign. During summer breaks from college, Jenna worked as a quality control technician, testing concrete on a major highway reconstruction project.

After graduation Jenna moved to Chicago to work as a Project Engineer, and later a Project Manager, for Novak Construction. During her tenure at Novak, she built Costco Wholesale warehouses and gas stations throughout the East Coast and Midwest, and was involved with various hospital upgrades and assisted living facility renovations.

In November of last year, after stepping away from construction for three years to raise two small children, Jenna relocated to San Diego to work as a Cost Manager on the healthcare team

at Cumming, an international project management and cost consulting firm. Jenna enjoys hiking and spending time at the

beach with her family, as well as playing volleyball and surfing.

On behalf of ASPE San Diego Chapter 4 Board and membership, Jenna, we welcome you as a new member and look forward to your participation in the Chapter.

Michael D. Moyers, CPE
Best Interiors, Inc.
President/Membership Chair
ASPE San Diego Chapter #4



1298 Pacific Oaks Place • Escondido, CA • 92029 858.566.1980 • **760.745.2001** • Fax 760.745.0292 Direct 760.690.5142 tcaha@baker-electric.com

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#### FOR MORE INFORMATION:

Contact LAURA PARKER, CPE 619.704.2914 (ofc); 619.977.2817 (cell) OR <a href="mailto:lauraparkercpe@gmail.com">lauraparkercpe@gmail.com</a>



### **ASPE MISSION STATEMENT**

The American Society of Professional Estimators serves construction estimators by providing education, fellowship and the opportunity for professional development.

Click here for ASPE's CODE OF ETHICS.

### **ASPE Membership**

n accurate cost estimate is the first of many key components of a successful construction project. Plan interpretation, labor and material costs, scheduling costs, and level of difficulty recognition are a fraction of the skills necessary to become a successful estimator.

Why join the American Society of Professional Estimators? ASPE is the most recognized and credentialed group of construction cost professionals in our nation's construction industry. ASPE provides education, industry information, and fellowship to all levels of our members. It is made up of professionals of several different classifications.

- -A- **Estimator**—shall have at least five years' experience as an estimator in one or more of the construction estimating disciplines.
- -B- Constructor—shall be an active construction professional experienced in one or more of the construction disciplines with at least 5 years' experience.
- -C- Associate Member—is a Member with less than 5 years of experience as an estimator or an active construction professional. When the Member achieves 5 years of experience, the Member shall be given one of the Member classifications listed above.

One of the ultimate goals of a member in ASPE is to achieve status as a "Certified Professional Estimator," otherwise know as "CPE." CPE status is recognized by Builders, Government Agencies, Developers, and many other Corporate entities as the highest level of qualification as an estimator. Educational training is available to become part of this elite group of professionals.

ASPE San Diego Chapter 4 is perennially recognized as one of the top chapters of the nation's 50 chapters. The local chapter meets on the third Tuesday of each month. This general membership meeting offers education and insight into our industry. Each membership meeting is highlighted by presentations and guest speakers, with information pertinent to our ever-changing industry.

If you would like to become part of this exciting group of professionals, please contact Michael Moyers CPE at:

michael.moyers@bestinteriors.net 858.737.7316

# ASPE San Diego Chapter 4 CALENDAR OF EVENTS

Tuesday, February 17, 2015 — 5:00 PM Registration
 ASPE San Diego General Membership Dinner Meeting

Program: Estimating Challenges with Heavy/Highway/

Civil Projects

Principal Kurt Hindman, Estimating Manager

Speaker: Flatiron Construction

Dinner Sheraton La Jolla Hotel

Venue: 3299 Holiday Court, La Jolla

Tuesday, February 24, 2015 — 5:30 PM
 ASPE San Diego Board of Directors' Meeting

**Location:** To be determined

Tuesday, March 17, 2015 — 5:00 PM Registration
 ASPE San Diego General Membership Dinner Meeting

**Program:** Networking Opportunities for Subcontractors

and Vendors with ASPE Member-Firms

**Tabletop** Representatives from **Displays/** ASPE Member-Firms

Speakers:

**Dinner** Sheraton La Jolla Hotel **Venue:** 3299 Holiday Court, La Jolla

Tuesday, March 24, 2015 — 5:30 PM
 ASPE San Diego Board of Directors' Meeting

**Location:** To be determined

Tuesday, April 21, 2015 — 5:00 PM Registration
 ASPE San Diego General Membership Dinner Meeting

**Tentative** Site Tour and Presentation of **Program:** Altman Clinical & Translational

Research Institute at UCSD La Jolla

Hosts: Rudolph & Sletten, Inc.

Tentative Sheraton La Jolla Hotel
Dinner 3299 Holiday Court, La Jolla

Venue:

Friday, April 24, 2015 — 1:00 PM to 4:30 PM
 ASPE San Diego Bid Day Simulation

**Location:** National University Technology

& Health Sciences Center

3678 Aero Court, San Diego (Kearny Mesa)

• Tuesday, April 28, 2015 — 5:30 PM

ASPE San Diego Board of Directors' Meeting

**Location:** To be determined

Tuesday, May 19, 2015 — 5:00 PM Registration
 ASPE San Diego General Membership Dinner Meeting

Program: Ethics Program

Speaker: To be determined

Location: To be determined

Friday, May 21, 2015 — 1:00 PM to 4:30 PM
 ASPE San Diego Estimating Seminar

**Location:** National University Technology

& Health Sciences Center

3678 Aero Court, San Diego (Kearny Mesa)

Tuesday, May 26, 2015 — 5:30 PM
 ASPE San Diego General Membership Dinner Meeting

**Location:** To be determined

Tuesday, June 16, 2015 — 5:00 PM Registration
 ASPE San Diego General Membership Dinner Meeting

**Tentative** Site Tour & Presentation for Kaiser **Program:** Permanente Hospital in Kearny Mesa

(Southeast Corner of Clairemont Mesa Blvd

and Ruffin Rd, San Diego)

Hosts: Kaiser Construction/

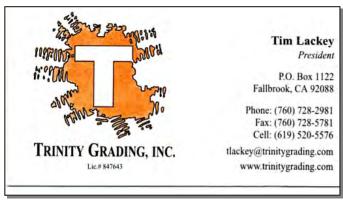
Hensel Phelps Construction

Dinner To be determined

Venue:

**Location:** To be determined





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### **GET INVOLVED IN YOUR LOCAL CHAPTER !!!**



#### **TECHNICAL COMMITTEES:**

#### **Certification:**

John Heusner, CPE

#### **Education:**

Dan Luckhardt, CPE

#### Standards:

John Heusner, CPE

#### **STANDING COMMITTEES:**

Chapter Awards National Awards Nominations:

Frank Young, FCPE

#### **Bylaws:**

Michael Moyers, CPE

#### Parliamentarian:

**PENDING** 

Communications/ Newsletter Website:

John Balistreri, CPE

#### **Finance**

Ways & Means:

Laura Parker, CPE

#### Historical:

**PENDING** 

## Public Relations Calendar:

**PENDING** 

#### Membership:

Michael Moyers, CPE

#### **Programs:**

Frank Young, FCPE

#### OTHER COMMITTEES:

#### Ethics:

**PENDING** 

#### **Mentoring:**

Frank Young, FCPE

#### **Scholarships:**

Dan Luckhardt, CPE

#### Telephone:

Meredith Stumpo

### 2014-2015 Chapter Officers

Office	Officer	Phone	Fax	Email
President	Michael Moyers, CPE Best Interiors, Inc.	858.737.7316 619.843.6962-C	858.737.7317	michael.moyers@ bestinteriors.net
1 <sup>st</sup> Vice- President	Dan Luckhardt, CPE Balfour Beatty	858.635.7462 619.633.8925-C	858.635.7401	dluckhardt@ balfourbeattyus.com
2 <sup>nd</sup> Vice- President	John Balistreri, CPE Kaiser Permanente	619.589.3080 619.861.1131-C	619.589.3192	john.t.balistreri@kp.org
3 <sup>rd</sup> Vice- President	VACANT			
Secretary	James Yu, E Cumming Corp. USA	858.217.3574 858.273.9491-C	858.673.9263	jyu@ccorpusa.com
Treasurer	Laura Parker, CPE	619.704.2914 619.977.2817-C	858.278.7922	lauraparkercpe@gmail.com
Immediate Past President	Frank E. Young, FCPE CSOS Consulting	619.440.5517 619.980.4025-C	619.401.7545	pancho77@cox.net
Executive Administrator	Margy Ashby	619.749.1890 619.593.9988 619.302.3257-C		info@aspechapter4.org aspesd4@gasvcs.net
Webmaster	Sharon Jones	619.749.0597	619.749.7097	acsolution@cox.net

## **2014-2015 Chapter Board of Directors**

	_		
Director	Phone	Fax	Email
Hendrik Degenaar, CPE Gafcon Inc.	619.231.6100 858.717.3198-C	619.231.6995	hdegenaar@gafcon.com
John W. Heusner, CPE CRB Builders	760.444.3319	760.496.3711	johnwheusner@san.rr.com
David Luhm Alpha Mechanical	858.279.1300 x519 760.238.3355-C	858.278.3510	dluhm@alphamechanical.com
Meredith Stumpo Turner Construction	858.217.0756 858.342.0803-C	858.217.0695	mstumpo@tcco.com
Paul Chang, E Sundt Construction (Alternate)	619.321.4800 619.430.3361-C	619.321.4932	pmchang@sundt.com





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#### CONTACT US

ASPE San Diego Chapter 127 N. Westwind Drive El Cajon, CA 92020-2955

Phone: 619.749.1890

Email: info@aspechapter4.org

Web: <a href="http://www.aspechapter4.org">http://www.aspechapter4.org</a>

# Register Today!

For the Tuesday, February 17, 2015
ASPE San Diego Chapter #4
Dinner Meeting ...

Estimating Challenges with Heavy/Highway/Civil Projects

and

# THE ASPE SAN DIEGO CHAPTER GRATEFULLY ACKNOWLEDGES THE GENEROUS SUPPORT OF OUR

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MONTHLY ADVERTISERS

# **ASPE Certification**



### Top 10 Reasons to Become ASPE Certified

Everybody knows that MD following an individual's name means Medical Doctor. And most people know that CPA signifies Certified Public Accountant. Associations and professions use certification to recognize qualified and competent individuals. The certification process is one of the single most important steps in career development. Here are the top ten reasons an estimating professional should consider becoming ASPE-Certified.

- 1. Certification grants you professional credentials.
- 2. Certification demonstrates your commitment to the industry and estimating profession.
- 3. Certification enhances the profession's image.
- 4. Certification reflects personal achievement.
- 5. Certification builds self-esteem.
- 6. Certification can improve career opportunities and advancement.
- 7. Certification may provide for greater earning potential.
- 8. Certification improves skills and knowledge.
- 9. Certification prepares you for greater on-the-job responsibilities.
- 10. Certification offers greater recognition from peers.



# **ASPE Certification**

The Certification of Professional Estimators is an acknowledgment that you have met, and continue to meet, the criteria established for this designation as determined by the American Society of Professional Estimators (ASPE). Attaining this recognition requires continuing commitments to ethics, education, and employment. It is a commitment by the individual to the construction industry and to ASPE.

ASPE certification is the highest form of professional recognition an estimator can receive. Through its certification program, ASPE recognizes the estimating proficiency and ethical awareness of the Certified Professional Estimator (CPE).

CPE recognition is being sought and attained by an ever growing number of construction estimators each year. It is the only program of its kind to attest that a construction estimator has met the necessary educational and experience requirements and has the capabilities required of our profession.

With such diversity of backgrounds among estimators, the development of programs for both education and certification of professional construction estimators has been a demanding and rewarding process. For all the varied disciplines and levels of detail, the fundamental principles of construction cost estimating remain universally applicable. Beyond these fundamentals, however, the realms of varied disciplines make construction estimating one of the most unique challenging, and fulfilling professions an individual may pursue.

ASPE recognizes the fundamental estimating principles inherent to all types of construction estimating. Whether for general, mechanical, electrical, or specialty disciplines, or for an owner, designer or contracting firm, the estimator requires knowledge that is applicable in virtually all circumstances.

Each candidate seeking certification must meet five basic requirements.

- Experience-Minimum of Five Years
- Completion of Orientation Workshop
- Technical Writing Abilities
- Communication Skills
- Successful completion of Certification Examinations.

The Certification Committee then evaluates each of the criteria for conformance to the program.

ASPE has established that a CPE candidate must possess a minimum of five years of estimating experience in a specific discipline to be accepted into the certification program.

All candidates seeking certification must complete an orientation workshop. This workshop provides the candidate with an overview of the requirements and guidelines of the certification process.

Communication Skills and knowledge of estimating must be demonstrated to the Certification Board. This is done through the writing of a technical paper on a subject approved by the Board.

The certification exam is designed to evaluate the CPE candidate's overall knowledge of estimating. It includes quantities, contract terms and conditions, cost reporting, ethics, and other fundamentals of estimating. The exams consist of a General Estimating Knowledge Exam (GEK) and a Discipline Specific Test (DST). The DST concentrates on specific practices such as General Contracting, Mechanical, Electrical, Excavation, and Concrete estimating. Preparation for the exam is recommended. A candidate will not be notified of CPE status until all requirements of the certification process have been passed.

Once recognized as a CPE, the estimator will be expected to keep abreast of current trends and improved practices in the construction industry. Conformance is measured under the provisions of the Certification Renewal Program. This program requires renewal of certification every three years. See the Renewal Program Guidelines for further details.

Professional evaluation through certification is one of many ways the American Society of Professional Estimators endeavors to promote the profession and benefit the construction industry.



## News from the SBO

SOCIETY BUSINESS OFFICE



PLEASE DISTRIBUTE TO ALL CHAPTER MEMBERS

**ASAP** 

February 9

February 23

March 1

March 2

March 15

Chapter Officers List if not already sent: Contact Tina

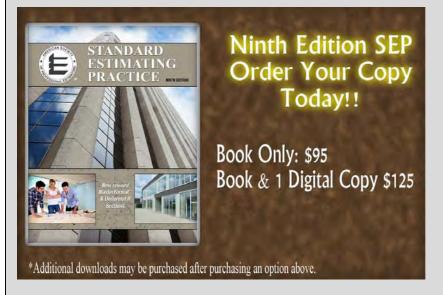
**Chapter Reports due to Regional Governors** 

Last day for BOT reports to SBO

Last Day for SBO to confirm candidates and voting Body determined

Deadline for the April ET article submission... Email psmith@aspenational.org

Last day to issue ballots and "Intent to Submit" forms to SBO







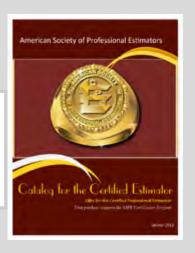
Are your members receiving news from the SBO? We have some members that their emails are bouncing.

Please check with your chapter!!



The latest version of the Recommended Bidding procedures is now located under the resources tab then under publications

Are you a CPE or are you going thru the program? Check out the CPE items online under the certification tab!



#### Website Login Confusion

Our members appear to be having some confusion over their login information. Please make a note of the following:

User Id = Membership # Password = Email address

Invite a new member to join ASPE!!!

Remember there is an award each year for the member that brings in the most new members...

Make that award YOURS!!!!

# Directory Login

You can now download your chapter reports for the most current information. Below you will find step-by step instructions on how to download the reports once logged into the database.

