



S.D. Mator

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December 2018

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MEETING AT A GLANCE

DATE: FRIDAY, DECEMBER 14, 2018

TIME: 7:00 AM—Registration &
Social Networking

7:30 AM—Breakfast Buffet

*Breakfast Buffet will consist of Chilled Juices,
Scrambled Eggs, Bacon & Sausage, Home-Fried
Potatoes, Biscuits/Pastries/Muffins, Coffee/Tea*

7:45 AM—Announcements, with
Speaker's PowerPoint presentation to follow

PROGRAM: **2019: A YEAR OF CHANGE**

SPEAKER:

Alan Nevin

*Director of Market Research Valuation
and Expert Witness at Xpera Group*

BREAKFAST MEETING LOCATION:

Admiral Baker Golf Course Clubhouse

PRESIDIO ROOM

2400 Admiral Baker Road, San Diego

*(Take Friars Road east from I-15, turn left at the traffic light onto
Santo Road, and then turn right onto Admiral Baker Road)*

COST: **Members—\$30 per person**
Full-Time Students—\$25 per person

RSVP:  <http://evite.me/aqcR8GEFMM>

PAYMENTS:

Cash, or **Check** to "ASPE San Diego"
We also accept **Credit Cards** with a
\$1.25 fee for using Square.

—OR: **Paul Chang, CPE—Balfour Beatty**
619.513.4399 aspechapter4@outlook.com

2018: A Year of Growth; 2019: A Year of Change

by Lisa Thibodeaux, Construction Experts, Inc.
ASPE San Diego Chapter #4 Programs Chair

Construction activity spurred economic growth in 2018. Spending increased 6.5% to the tune of \$1.328 trillion. 2019 is projected to see a 4.8% increase to \$1.391 trillion with 6.7% more spending in 2020. According to data collected from Dodge Data & Analytics, Residential and Nonresidential construction spending increased by 6% while non-building infrastructure jumped 8%. The main drivers in commercial construction spending were lodging/hotels (12%), office (11%), amusement/recreation 11%. Transportation experienced the biggest increase in industrial construction spending at

[\(cont'd on pg 2\)](#)

INSIDE THIS ISSUE ...

December Program Article	1,2-3
Recap Article about the November 2018 ASPE Dinner Meeting for the 7-Point Advantage Using The Blue Book by Frank Young FCPE.....	4
Information Regarding Dues Renewal Process for 2019 by Frank Young FCPE.....	5
Chapter Elections for 2019 Officers and Directors by ASPE San Diego Chapter #4 Nominating Committee	5
Mentoring Report: Outreach to the AGC/CMAA Student Chapter at San Diego State University by Frank Young FCPE.....	6
Become an ASPE Newsletter Sponsor or Advertiser	7
ASPE Membership	7
ASPE Mission Statement & Code of Ethics.....	7
San Diego Chapter Calendar of Events	8
2017-2018 Officers, Board of Directors, Committees.....	9
Contact ASPE	9

IMPORTANT REMINDER (attachment):

Reminder for all CPE Members about the New Renewal Process:
Certification and Professional Development Units (PDUs) [10-12](#)

\$55.5 billion, a 23% increase from \$45.2 billion in 2017. The gross domestic product also showed a 4.2% increase in the second quarter of 2018 and 3.5% in the 3rd quarter. Real estate, rental, leasing, and professional, scientific, and technical services were the biggest contributors to the economic growth.

According to Dodge Data & Analytics the construction industry saw increased activity in:

- Job growth
- 3.6% Nonresidential projects
- 6.7% Commercial projects
- 6.4% Office projects
- 5.8% Retail and other commercial projects
- 10.2% Hotel. Nationally 5,376 projects up from 5,011 projects in 2017. Expected to continue into the first quarter of 2019
- Industrial *decrease* of 4.9%

Renovation and conversion pipeline expanded significantly. Total pipeline has 1,767 projects totaling 273,443 rooms, the largest count ever recorded.

Coincidentally, Alan Nevin, known as the “dean of Real Estate Feasibility Research,” predicted in December 2017 that nonresidential construction would have its best year in history. The strength of this sector is due, in large part, to a stable interest rate, gas price, and low inflation giving way for creative and smart innovation, renovation, and alteration of nonresidential construction.

Factors in favor of growth

Unemployment is under 4%, dropping to 3.7% in 2018 and projected to continue dropping in 2019 and 2020. The decrease in unemployment coupled with the increase in GDP and wage increase, lock in place with the tax cuts and returning job opportunities from overseas to the United States to create an optimistic time and place for investors to strike while the iron’s hot.

Interest rate increase: The good and the bad

The Fed increased the interest rate in September 2018 by .25%. While this will drive up loans, it is not expected to have a significant impact on the industry. Ken Simonson, chief economist for AGC, says this move by the Fed “might provide a signal to nervous investors that the Fed is confident about the strength of the U.S. economy ... Higher rates could also attract more foreign investors in all types of assets, including real estate.”

Rise in materials cost

Construction companies will definitely feel the pinch. Bosa Development, working on the tower off Broadway that will be the tallest residential building in San Diego County history, speaks from experience, “It’s costing us a few million bucks more.” A 7.4% increase in materials is a direct result from “(c)ontractors paying more for the materials they use and workers they employ but cannot pass most of those new costs on to their clients.”

However, James Weber, Director of Cost Estimating for Xpera Group, says it makes sense for builders to factor in the material cost increase so they don’t lose money on the build. “It’s not just tariffs that have caused the rise in material costs. The fluctuating costs of aluminum, copper and lumber will make charting costs difficult, as will increasing labor costs.” It is a priority for estimators to keep an eye on the fluctuating prices to ensure cost estimates reflect the most current market conditions and trends. This will help project decision makers identify when to procure the materials and labor and how to stay profitable.

[\(cont'd on pg 3\)](#)

Impact of Tariffs

With the two tariffs approved by President Trump, prices for nonferrous metals including copper, steel, and aluminum will spike 15% to 40% quickly (Xpera Group). In 2018 China's production of 10 non-ferrous metals expanded 5.7%. The Producer Price Index (PPI) for "inputs to construction industries, goods," a measure of the materials used in construction projects including consumables (fuel) rose 9.6% this year, breaking the year-over-year increase set in 2008. Watch those PPI prices climb and be careful not to let these cost increases be absorbed into your bottom line!

Guest Speaker Alan Nevin

Guest speaker Alan Nevin is a 40-year plus expert in the field of land economics and recipient of the prestigious International Fellow from Lambda Alpha International (LAI) award. LAI is a highly selective global honor society of distinguished professionals in land economics. This year Nevin rose into the ranks of the select 28 members to be named Fellow in the society's 81-year history. This prestigious award speaks to Nevin's long career in land economics and meaningful contributions to the field. His book, *The Great Divide: The True Story of America Tomorrow* provides a data rich analysis into our nation's economic winners and losers, telling the story of "the changes in America and the world."

Meeting Information

Join ASPE San Diego Chapter 4 and the Construction Specifications Institute (CSI) San Diego Chapter for a closer look into demography, real estate, the economy, and the impact each element has on the other. Alan Nevin, our returning guest speaker and published author of *The Great Divide: The True Story of America Tomorrow*, will share with the audience his analysis and insights with his presentation "2019: A Year of Change." He will focus on:

- 2019 national economic forecast
- The great divide: winners and losers
- Outlook for San Diego County's economy
- Construction industry in San Diego County in 2019

Location, Time, and Cost

Admiral Baker Clubhouse, "Presidio Room" — 2400 Admiral Baker Road, San Diego

Registration: 7:00 AM

Breakfast: 7:30 AM

Members and Guests: \$30 per person

Full-time Students: \$25 per person

Complete meeting information can be found on [page 1](#).

Lisa Thibodeaux
Construction Experts, Inc.

ASPE San Diego Chapter #4 Programs Chair

Recap Article about the November 2018 ASPE Dinner Meeting for the 7-Point Advantage Using The Blue Book



by Frank Young, FCPE

It was truly unfortunate that only 10 members and guests were able to attend the November 13 dinner meeting to hear Dan Weaver with The Blue Book discuss the new features that their firm offers to contractors, subcontractors, and suppliers in our area.

Over the years, The Blue Book has been a loyal supporter of ASPE San Diego Chapter #4's activities in fulfilling its mission to the construction industry. Dan's Regional Manager from Orange County, Jessica Riggio, Rick Martin who handles the North County territory, and Amanda Jaroff who assists Dan in the Central San Diego area represented 40% of the audience present for his presentation. Six members, all CPE's, did choose to participate with sharing an excellent meal and good conversation, and become better educated about the benefits of utilizing The Blue Book in their businesses.



Frank Young FCPE

Venu Dorapally CPE presented the coveted CPE Certificate to Dan Kilcoyne with California Sheet Metal, and Frank Young FCPE gave a short talk on his experiences in using The Blue Book Directory as a valuable resource during his time working for general contractors and consulting firms. Following those agenda items, we introduced Dan Weaver who covered the following information in his PowerPoint.

- The Blue Book Building and Construction Network is an ESOP whose Mission seeks to empower the construction community to connect, collaborate, and grow by building more profitable relationships and providing resources and opportunities necessary for success.
- The Regional Buyer's Guides are no longer available in print form, only in a digital format.
- The Blue Book database contains 800,000 companies in 560 trade categories including General Contractors (Building and Heavy), Owners/Developers/Real Estate Managers, Subcontractors, Facility Managers, Institutions such as Health Care, Education, Correctional, Religious, and Governmental Agencies.
- Positioning yourself in our industry is everything – 90% of Goggle Search users don't look past Page 1. Entities need to make sure that they are seen first.
- ProView helps firms tell their own personal story by building a profile, and then the Blue Book Network helps them tell that story to build better relationships with their clients.
- Premier Members have increased benefits by gaining more opportunities for maximum exposure (placement on Page 1 searches), providing more prominent visibility, and ensuring a premium position in the Who's Who Buyers Guides.

ASPE San Diego Chapter #4 has been invited to join the group of Premier Members in the local Who's Who Buyers Guide. The Board of Directors will be evaluating the potential advantages and added value to our organization vs. the annual cost for that marketing option.

On Friday, December 14, we will be holding our annual joint meeting with the San Diego Chapter of the Construction Specifications Institute (CSI) at Admiral Baker Golf Course. The economic prognosticator, namely Alan "Santa Claus" Nevin, will be making his usual appearance with either presents for the real estate and construction markets, or conversely lumps of coal for these sectors that greatly influence the Gross National Product. The title of his talk, "Change in 2019," leaves us in doubt about which direction he sees the winds blowing for our industry. Plan to join us for a lively morning of repartee between the speaker and our members and guests in the audience.

Once again, ASPE San Diego Chapter #4 has planned an interesting array of speakers and topics for the first quarter of 2019. Check the Calendar of Events in the newsletter for more details.

Frank E. Young, FCPE
CSOS Consulting

ASPE San Diego Chapter #4 Programs Committee

Information Regarding Dues Renewal Process for 2019



by Frank Young, FCPE

[CLICK HERE](#) for detailed info about Certification and PDUs.

We have all been receiving reminders from the Society Business Office about dues renewal for 2019. In talking with Jennifer Cochran at the SBO in Nashville, TN, I can forward the following information to assist members who have yet chosen to renew their membership.

1. Invoices have recently been sent out (emailed) to all members who have not paid the \$295 fee for 2019 – National Dues of \$220 and Chapter Dues of \$75.
2. Members who fail to renew by December 20, **not December 31**, will not have their names listed in the Membership Directory.
3. No penalty will be incurred if you do not renew by the above date.
4. CPE's who have been notified that their Certification status expires at the end of 2018 must submit their documentation for the 24 PDU's earned during 2018 and a \$50 renewal fee. The former process of obtaining 90 PDU's over a 3-year period and paying a \$150 renewal fee has been eliminated in lieu of instituting the new 1-year renewal program.

Any questions about Membership issues should be directed to Jennifer Cochran, while CPE's with concerns should talk to Cinder McDonald in the SBO.

TOLL FREE PHONE NUMBER IS (888) 378-6283.

Reminder: We still have about 25 Chapter 4 members who have yet to pay the \$35 5-month dues renewal for August 1 through December 31 of 2018. A letter and two invoices been emailed to all Chapter 4 members. Officers and Directors will be calling those individuals who fall into this delinquent category. Payment can be made by check or by credit card (\$1.50 Square transaction fee will be added).

Frank Young, FCPE
ASPE San Diego Chapter #4 Treasurer

Chapter Elections for 2019 Officers and Directors

During the remaining weeks of 2018, San Diego Chapter #4 will be conducting its annual election of new Officers and Directors to be installed during the January 15, 2019 dinner meeting. The Nominating Committee presented its slate of candidates to the Board on Tuesday, December 4. The membership will receive that list of names for their review, with the option of suggesting additional people to fill the various positions. Further nominations will close on December 17, and our Executive Administrator, Margy Ashby will prepare the official ballot for voting purposes. The official ballot will be circulated to all eligible members (Affiliates and Students cannot vote) by email on December 18, and then returned to the Chief Teller no later than December 24. The ballots will be tabulated and results announced by December 31.

Positions open include: President, 1st Vice President, 2nd Vice President, 3rd Vice President, Secretary, Treasurer, and a minimum of 4 Directors. Mike Moyers CPE will remain as Past President for another term since we did not have a Chapter President for the August 1, 2017—December 31, 2018 period.

If you have any questions about the process, please contact a member of the Nominating Committee.

ASPE San Diego Chapter #4 Nominating Committee
Paul Chang CPE
Steve Schraibman CPE
Frank Young FCPE

Mentoring Report: Outreach to the AGC/CMAA Student Chapter at San Diego State University



by Frank Young, FCPE

On Tuesday, November 27, 2018, John Heusner CPE and Frank Young FCPE addressed 15-20 members of the AGC/CMAA Student Chapter with a PowerPoint presentation entitled “Today’s Professional Construction Estimator.” This opportunity to speak to the future men and women seeking careers as Project Managers, Project Engineers, and hopefully Estimators in our industry had been in the works for several months. Information shared with the audience centered on the following topics:

- Defining Construction Estimating and the Construction Estimator
- The Professional Estimator’s Role in the Construction Process
- Key Traits of a Successful Estimator
- How Technology Has Impacted Estimating Practices
- How the Professional Estimator’s Role Has Evolved over the Years
- Who and What is ASPE?
- Considerations for Choosing Estimating as a Worthwhile Career Path

San Diego Chapter #4 provided pizza, soft drinks and water from Oggi’s Pizza within the Aztec Center complex. Richard Patton, one of our Chapter’s scholarship recipients, is the current President of their Student Chapter. If you recall, he was a demolition expert while in the U.S. Navy, and is presently pursuing a degree in Construction Engineering. John and I believe that our message was well received by the group. Two students already have internships involving estimating for their employers, while several other individuals have internships with general contractors in the area as well as major subcontracting firms. We sincerely appreciate their attentiveness and interest in the subject matter based upon the questions asked during our presentation.

Frank Young FCPE
Ramos Consulting Services

Become an ASPE Newsletter Corporate Sponsor or Advertiser

CORPORATE SPONSOR—\$400/yr Includes following benefits:

- Sponsor Recognition in 12 Monthly Newsletters and on Chapter Website, GIFS Wheel
- Full-Page Sponsor Profile in 1 Issue
- Hot Link to Sponsor's Website or Designed Email Address

INDIVIDUAL BUSINESS CARD AD—\$200/yr

EMPLOYMENT AD:

**\$70 /ad in 1 issue; \$100/ad on website
FREE TO ASPE MEMBERS!**

FOR MORE INFO—CONTACT:

Treasurer: **FRANK YOUNG, FCPE**
Cell 619.980.4025; pancho77@cox.net

P.R. Chair: **STEVE SCHRAIBMAN, E**
Cell 619.252.4941; steve@arcor-inc.com



ASPE MISSION STATEMENT

The American Society of Professional Estimators
is dedicated to the promotion of
the profession of estimating and to
the benefit of the construction industry.

[Click here for ASPE's CODE OF ETHICS.](#)

ASPE Membership

An accurate cost estimate is the first of many key components of a successful construction project. Plan interpretation, labor and material costs, scheduling costs, and level of difficulty recognition are a fraction of the skills necessary to become a successful estimator.

Why join the American Society of Professional Estimators? ASPE is the most recognized and credentialed group of construction cost professionals in our nation's construction industry. ASPE provides education, industry information, and fellowship to all levels of our members. It is made up of professionals in the following three member classifications.

- 1- **Estimator:** Shall be an active Construction Estimator in one or more of the construction estimating disciplines.
- 2- **Affiliate Member:** Shall be employed in a construction-related field.
- 3- **Student:** Shall be a full-time student actively pursuing a curriculum leading to a degree or certificate in a construction-related field.

One of the ultimate goals of a member in ASPE is to achieve status as a "Certified Professional Estimator," otherwise known as "CPE." CPE status is recognized by Builders, Government Agencies, Developers, and many other Corporate entities as the highest level of qualification as an estimator. Educational training is available to become part of this elite group of professionals.

ASPE San Diego Chapter #4 is perennially recognized as one of the top chapters of the nation's 50 chapters. The local chapter meets on the third Tuesday of each month. This general membership meeting offers education and insight into our industry. Each membership meeting is highlighted by presentations and guest speakers, with information pertinent to our ever-changing industry.

If you would like to become part of this exciting group of professionals, please contact Venu Dorapally CPE at 858.947.5197 or:

venuarch@gmail.com

San Diego Chapter #4 Calendar of Events



- ◆ **Tuesday, December 4, 2018 (5:30-7:30 PM)**
ASPE San Diego Monthly Board Meeting
Location: Hunter Steakhouse
2445 Hotel Circle Place, San Diego
(West end of Mission Valley at the Taylor St. off ramp from I-8)
- ◆ **Friday, December 14, 2018 (7:00 AM Registration)**
ASPE/CSI San Diego Joint Breakfast Meeting
Program: "2019—A Year of Change"
Speaker: Alan Nevin, Director of Market Research
Valuation & Expert Witness w/Xpera Group
Location: Admiral Baker Golf Course Clubhouse
2400 Admiral Baker Way, San Diego
(Off Friars Road in Mission Valley)
- ◆ **Tuesday, January 15, 2019 (5:15 PM Registration)**
ASPE San Diego Monthly Dinner Meeting
Program: Chapter Awards and Installation
of Officers and Directors
Keynote Speaker: Bob Bolton, Director of Airport Design and
Construction - San Diego County Regional
Airport Authority

The Airport Development Plan (ADP) is the next master-planning phase for San Diego International Airport. The ADP is designed to identify improvements that will enable the airport to meet demands through 2035.

Installing Officer: To be determined
Location: Riverwalk Golf Club
1150 Fashion Valley Road, San Diego
- ◆ **Tuesday, January 29, 2019 (5:00-8:00 PM)**
**ASPE San Diego 2019 Planning Retreat/
Monthly Board Meeting**
Location: Offices of Balfour Beatty
10620 Treena Street, Ste 300, San Diego
(East of I-15, South of Mira Mesa Blvd)
- ◆ **Tuesday, February 12, 2019 (5:30 PM Registration)**
NOTE REVISED MEETING DATE ON SECOND TUESDAY
Joint ASPE/NAWIC San Diego Monthly Dinner Meeting
Program: The New Children's Zoo Project
Speaker: Steve Fobes AIA, Architect
The San Diego Zoo
Location: Riverwalk Golf Club
1150 Fashion Valley Road, San Diego
- ◆ **Tuesday, February 26, 2019 (5:30-7:30 PM)**
ASPE San Diego Monthly Board Meeting
Location: Offices of Balfour Beatty
10620 Treena Street, Ste 300, San Diego
(East of I-15, South of Mira Mesa Blvd)
- ◆ **Tuesday, March 19, 2019 (5:15 PM Registration)**
ASPE San Diego Monthly Dinner Meeting
Program: Future Redevelopment of Seaport Village
Tentative Speaker: Yehudi Gaffen, CEO
GAFCON, Inc.
Location: Riverwalk Golf Club
1150 Fashion Valley Road, San Diego
- ◆ **Tuesday, March 26, 2019 (5:30-7:30 PM)**
ASPE San Diego Monthly Board Meeting
Location: Offices of Balfour Beatty
10620 Treena Street, Ste 300, San Diego
(East of I-15, South of Mira Mesa Blvd)
- ◆ **Tuesday, April 16, 2019 (5:00 PM Registration)**
ASPE San Diego Monthly Site Tour Dinner Meeting
Program: Legacy International Center
in Mission Valley
Site Tour Hosts and Speakers: Representatives from
Clark Construction Group
Jobsite Location: Hotel Circle South, San Diego
Dinner Venue: Riverwalk Golf Club
1150 Fashion Valley Road, San Diego
- ◆ **Tuesday, April 23 or 30, 2019 (5:30-7:30 PM)**
ASPE San Diego Monthly Board Meeting
Location: Offices of Balfour Beatty
10620 Treena Street, Ste 300, San Diego
(East of I-15, South of Mira Mesa Blvd)



Directory of San Diego Chapter #4 Officers and Directors



TECHNICAL COMMITTEES:

Certification:
John W. Heusner, CPE

Education:
Steve Schraibman, E

Standards:
Dan Luckhardt, CPE

STANDING COMMITTEES:

Chapter Awards
Frank Young, FCPE

National Awards
Steve Schraibman, E

Nominations:
VACANT

**Communications—
Website:**
Michael Moyers, CPE

**Communications—
Newsletter:**
Mark Olsen, CPE

Finance:
Frank Young, FCPE

Ways & Means:
Ryan Wohlfarth

**Public Relations/
Calendar:**
Steve Schraibman, E

Membership:
Venu Dorapally, CPE

Programs:
Lisa Thibodeaux

OTHER COMMITTEES:

Ethics:
Dan Luckhardt, CPE

Mentoring:
Frank Young, FCPE

Scholarships:
Dan Luckhardt, CPE

**Outreach (formerly
Telephone):**
Paul Chang, CPE

2017-2018 Chapter Officers

Office	Officer	Phone	Fax	Email
President	OPEN			
1st Vice-President	Steve Schraibman, E Arcor-Inc.	858.481.4494 619.252.4941-C	858.481.4146	steve@arcor-inc.com
2nd Vice-President	Dan Luckhardt, CPE Swinerton Builders	619.291.4600 858.342.8017-C		dluckhardt@swinerton.com
3rd Vice-President	Paul Chang, CPE Balfour Beatty	858.635.7464 619.513.4399-C		aspechapter4@outlook.com
Secretary	Fred Nagel, CPE Nagel Construction	619.647.1304-C		frednagel@gmail.com
Treasurer	Frank E. Young, FCPE CSOS Consulting	619.440.5517 619.980.4025-C	619.401.7545	pancho77@cox.net
Immediate Past President	Michael Moyers, CPE Best Interiors, Inc.	858.737.7316 619.843.6962-C	858.737.7317	michael.moyers@bestinteriors.net
Executive Administrator	Margy Ashby	619.749.1890 619.593.9988 619.302.3257-C	619.839.3817	info@aspechapter4.org asped4@gasvcs.net

2017-2018 Chapter Board of Directors

Director	Phone	Fax	Email
Venu Dorapally, CPE Kitchell Contractors, Inc.	858.947.5197		venuarch@gmail.com
David Luhm, E Countywide Mechanical, Inc.	760.238.3355-C		dluhm@countywidems.com
Mark Olsen, CPE Madsen, Kneppers & Associates, Inc.	858.597.0387 206.218.9653		molsen@mkainc.com
Ryan Wohlfarth, E Uponor	800.321.4739		ryan.wohlfarth@uponor.com

CONTACT ASPE SAN DIEGO CHAPTER

Phone: 619.749.1890 Email: info@aspechapter4.org

Chapter Website: aspechapter4.org National Website: aspenational.org

Certification and Professional Development Units (PDUs)

Your Certification Committee came together to write this article outlining the four (4) Professional Development Unit (PDU) Categories. We had the intent to point out just how easy it is to acquire 30 PDU credits each year.

Professional Development Units (PDUs) are simply a validation that we, as Certified Professional Estimators, are actively fulfilling our responsibilities to our fellow CPEs and to the cost estimating profession. This is a benefit to each of us, our Society, and those we serve.

ASPE may require more PDUs than other comparable organizations; however, we also offer more opportunities to obtain PDU credits. Remember, to fulfill the CPE Renewal requirements, PDUs must be earned in more than one Category. The following outline describes each Category.

CATEGORY 1: CONTINUING EDUCATION/TRAINING

If you have attended a workshop, seminar, educational class, or informative meeting that is relevant to Estimating, you will meet the requirements of Category 1. The majority of activities in this Category earn you 0.5 to 1.0 PDU credit per hour of attendance.

Examples

- **Webinar/DVD/Webcast:** If you are learning and attend for 2 hours, 1 PDU credit is earned
- **Lunch & Learn:** If you are learning and attend for 2 hours, 1-2 PDU credits are earned
- **Academic Courses/College or Trade School** (online or in person): 2 hours of coursework earn you 2 PDU credits

CATEGORY 2: AUTHORSHIP, PRESENTATION, TEACHING

If you wrote an article for a periodical, paper or book; if you delivered a presentation; or if you served as an instructor for an industry-related course, you will earn at least 1 PDU per hour. Remember, in this category, you are also able to claim equal credit for your prep time.

- Reviewing Technical Paper(s) for Candidates in the Certification Program will earn you 4 PDU credits
- If you create a blog and submit it to the SBO and it is published, you will earn 0.25 PDU credits for each published blog.
- Instructing or teaching a class or presentation on estimating.

CATEGORY 3: PROFESSIONAL ORGANIZATIONAL ACTIVITIES

Do you have an industry related certificate or license, perform in a leadership role in your Chapter or Region, or serve on an industry related professional committee? This Category also includes ASPE Chapter Meetings, attendance at Regional Meetings, and participation in Summit activities.

- Attendance and participation in Chapter/Regional or ASPE sponsored meeting, workshops, etc. will earn you 1-3 PDUs depending on the time and level of participation or educational opportunity.
- Professional Membership with other industry related organizations (examples, AACE International, CSI) will earn you 1 PDU per active membership.
- Elected leadership role for Chapter or other ASPE organizations can be 3-5 PDUs annually.

CATEGORY 4: OTHER PROFESSIONAL ACTIVITIES

If you are more community minded and share your estimating knowledge and skills in your community, you will be awarded PDUs for court mediation, awards of professional excellence, and volunteering.

- Community volunteer work (relevant to estimating) provides you 1 PDU per hour.
- Media interview, source of press release (live or in print, relevant to estimating) earns you 1 PDU per instance, published article.
- Volunteer job training activities related to the estimating profession earn you 1 PDU per hour.
- If you support a CPE Candidate and act as a proctor for their GEK or DST Exam, you will earn 2 PDU credits per exam that you proctor.

For questions or assistance, please contact Certification@ASPENational.org. The Certification Team will be happy to guide you through the process.

2018 CERTIFICATION PROGRAM CHANGES

Effective 07/01/2018

The ASPE Board of Directors, together with the Certification Committee, has unanimously approved the following updates/changes to the ASPE Certification Program.

● CPE Candidate: Fails – 2 Attempts / Carry-Forward Passing Grade(s) to Reapplication

- ▲ **Approved:** Candidate will be allowed to carry-forward Passing Grade(s) and re-take failed/or incomplete portion of the Certification Program ONLY if ...
 - Candidate reapplies in 6-12 Months from the month that the fail occurred AND
 - Candidate must complete the failed/or incomplete portion within three (3) months from the re-application acceptance date
- ▲ **Note:** DST Part 1 and DST Part 2 are separate tests but are weighted as 1 item. If Candidate fails either Part of the DST Exam, both Part 1 and Part 2 must both be retaken
- ▲ **Note:** Candidate must earn a score of 70% on DST Part 1 and DST Part 2 of the DST Exams
- ▲ Incentive for Applicant to reapply and continue in the Certification Program toward CPE designation

● CPE Candidates: Fails – 2 Attempts / Requires 6-Months Waiting Period prior to Reapplication

- ▲ **Approved:** Offer \$100 Credit to Application Fee if Candidate reapplies in 6-12 Months
- ▲ Incentive for Applicant to reapply and continue in the Certification Program toward CPE designation

● PDU Requirements

- ▲ **Approved:** Reduce from 30 PDUs to 24 PDUs Annually
- ▲ PDUs do not carry over into subsequent years
- ▲ **Effective Date:** Cycle Start Date 01/01/2019

● CPE Renewal Period

- ▲ **Approved:** Annual Renewal vs every 3-years
- ▲ **No Change in Fees/Renewal Fees:** \$50 Annually
- ▲ **Effective Date:** Scaled/Beginning with 2018 Cycle Renewals
 - 2018 Renewals/Extend 5 Months from 07/31/2018 Cycle End to a 12/31/2018 Cycle End
 - 2019 Renewals/Extend 5 Months from 07/31/2019 Cycle End to a 12/31/2019 Cycle End
 - 2020 Renewals/Extend 5 Months from 07/31/2020 Cycle End to a 12/31/2020 Cycle End

● CPE Renewal Date

- ▲ **Approved:** Adjust to Annual Cycle End Date of 12/31
- ▲ Coincide with Membership Renewal
- ▲ **Effective Date:** Scaled/Beginning with 2018 Cycle Renewals
 - 2018 Renewals / Extend 5 Months from 07/31/2018 Cycle End to a 12/31/2018 Cycle End
 - 2019 Renewals / Extend 5 Months from 07/31/2019 Cycle End to a 12/31/2019 Cycle End
 - 2020 Renewals / Extend 5 Months from 07/31/2020 Cycle End to a 12/31/2020 Cycle End

● CPE On-Time Renewal: Cycle End Date vs Expiration Date

- ▲ **Approved:** Dates to be the Same
 - No longer 12-Month Grace Period to submit PDUs

- ▲ **Only a 30-Day Grace Period for Renewal (for submission of PDUs)**
- ▲ After 30-Day Grace Period Expires = Late Renewal or Reactivation will be required
- ▲ **Effective Date:** Scaled/Beginning with 2018 Cycle Renewals
 - 2018 Renewals/Extend 5 Months from 07/31/2018 Cycle End to a 12/31/2018 Cycle End
 - 2019 Renewals/Extend 5 Months from 07/31/2019 Cycle End to a 12/31/2019 Cycle End
 - 2020 Renewals/Extend 5 Months from 07/31/2020 Cycle End to a 12/31/2020 Cycle End
- **CPE: Late Renewal Fees**
 - ▲ **Approved:** \$50/Calendar Month Penalty until required PDUs are submitted
 - ▲ **Effective Date:** Cycle Start Date 01/01/2019
- **CPE Reactivation**
 - ▲ **Approved:** \$1,500 Reactivation Fee
 - ▲ **Approved:** This is a one-time only option available to a CPE
 - ▲ **Must occur within 2-Years after Cycle End Date**
 - ▲ No PDUs required during Reactivation
 - ▲ **After Reactivation, PDU requirements will continue in order to maintain CPE Certification**
 - ▲ **Effective Date:** Cycle Start Date 01/01/2019
- **CPE Lifetime Status**
 - ▲ **Approved:** With CPE Renewal accomplished Annually, Lifetime Status will require 14 consecutive On-Time Renewals (= 15 Years as CPE in good standing with Membership in Good Standing)
 - ▲ Time starts over at 0 Years as CPE, if/when a CPE has been Revoked or granted Amnesty
 - ▲ **Implementation:** Application review required by Certification Team



ASPE CORE PURPOSE

ASPE is the construction industry's leader and recognized authority in professional estimating through excellence in Education, Certification, and Standardization.

ASPE CORE VALUES

Education:

ASPE educates and mentors professional estimators for the sustainability of the construction industry.

Professionalism:

ASPE promotes the lifelong pursuit of excellence and credibility in professional estimating.

Fellowship:

ASPE develops a fellowship of professional estimators that connects and leads the construction industry.